

TARIFFS - ZIMBABWE EXHIBITORS

1. Charge Per Square Metre – HALL space – minimum 9m ²				2. Charge Per Square Metre – EXTERNAL space – min. 25m ²	
1	2	3	4	5	6
Stand size	m ² rate: basic: space only excl. 15% VAT	m ² rate basic + modular stand excl. 15% VAT	m ² rate basic + modular stand + furniture excl. 15% VAT	Stand size	m ² rate basic excl. 15% VAT
9 - 36 m ²	US\$40	US\$60	US\$70	25 - 100 m ²	US\$30
37 - 100 m ²	US\$38	US\$ 58	US\$68	101 - 200 m ²	US\$28
101 - 200 m ²	US\$36	US\$ 56	US\$66	201 - 300 m ²	US\$26
201 - 400 m ²	US\$34	US\$ 54	US\$64	301 - 400 m ²	US\$24
401 m ² and above	US\$32	US\$ 52	US\$62	401 m ² and above	US\$22

Basic stand: space only with one 15 amp power outlet (both in Halls and on External space)

Modular stands: constructed of 2.5m high white panels, carpet tiles, 1 x blue fascia with name and stand number in white vinyl; (in Halls only) 150W spotlights (minimum 2) and 1 x 15 amp power socket.

External stands: All exhibitors who book space of 18m² or less in halls shall use the modular stand as in column 3 in the table above. May be on grass, gravel, paving, concrete. Supplied with 1 x 15amp power outlet. Minimum area: 25 m² (5x5)

3. Available Stand Sizes								
3 x 3	6 x 3	9 x 3	12 x 3	18 x 3	6 x 6	9 x 6	12 x 6	Custom size (if available):
9m ²	18m ²	27m ²	36m ²	54m ²	36m ²	54m ²	72m ²	No less than 3m x 3m =9m ²

4. *Guaranteed* Stand Position Choices – if available – and Charges

B	A	C	D	A = row stand: 1 side open = basic	C = end stand: 3 sides open = basic + 7.5%
B	A	C	D	B = corner: 2 sides open = basic + 5%	D = island stand: 4 sides open = basic + 10% (min. area - 6m x 6m)

Solid lines = panels - Dotted lines = open

Above placings and charges will apply only if the exhibitor specifically requests a guaranteed position.

5. Booking Guidelines
Steps to follow:
a. Decide on amount of space required (Items 1. or 2.)
b. Decide on dimensions (Item 3.)
c. Decide on stand position (Item 4.)
d. Complete Expression of Interest (separate page)
e. Pay at least 50% deposit into ZITF account as in Item 6 to secure the booking.
f. Fax Proof of Payment stamped by the bank to (+263 9 884921, or scan & email to zitf@zitf.co.zw with clear depositor details

6. Payment Instructions		
Payment in US\$ into the following account:		
Name: ZITF	Account number: 1003142028 (USD)	Sort Code: 24000
Bank: CABS Premium	Address: Jason Moyo Street Branch, Bulawayo	

7. PLEASE NOTE
<p>a. <i>Until 1August 2018:</i> To secure a stand the non-refundable 50% of the rental fee <i>plus the full VAT component</i> SHALL be paid within 2 weeks from the date of booking. <i>From 2 August 2018 onwards:</i> the deposit SHALL be paid within 3 working days from the day of booking. Stands shall not be allocated until this deposit has been received within the stipulated times. <i>Exhibitors should check if the stand is still available before making payment as all space is sold on a first come first served basis.</i> The booking form shall be read in conjunction with the Rules and Regulations pertaining to the hire of sites, specifically clauses 2, 23 and 27.</p> <p>b. The remainder of the rental shall be paid by 31 August 2018. Neither Exhibitors nor their contractors will be given access to their stand, nor will any stand building be undertaken, if ZITF has not received the full payment.</p>

8. Product groups that will feature at WASHen 2018

Water and sanitation			
1	Aquaculture, fishing and irrigation	2	Dewatering equipment & systems
3	Desalination	4	Fitting, renovation / rehabilitation of pipe and sewage systems
5	Drainage and flood prevention	6	Sourcing, extracting, harnessing, transporting and storing water
7	Protection, recycling and conservation	8	Sanitation
9	Rainwater management	10	Treatment for potable water
11	Smart water use in industrial processes	12	Wastewater discharge
13	Treatment and disposal of wastewater	14	Water distribution
15	Water-related tourism		
Energy			
16	Design, installation and production of energy products: Solar, wind, biofuel, geothermal, hydropower	17	Energy efficiency and conservation
18	Energy regulation, transmission & distribution	19	Environmentally-friendly, pollution-reducing and emission monitoring technologies
20	Power instruments	21	Power system design & installation
22	Power and water projects	23	Smart energy use in industrial processes
24	Stored power		
Miscellaneous			
25	Services e.g. consultancy, finance and IT	26	Operational technical support

Exhibitors who participated in ZITF 2018 and pay their full rental by 31 August 2018 will enjoy a 20% discount on floor space booked.